

ECOSUMMIT BERLIN 2014

Accelerating Smart Green Startups



ECOSUMMIT
Smart Green Business Network

3-4 June 2014 - Radialsystem

Jan Michael Hess - Founder

**Smart green innovation
conference for startups,
investors and corporates.**

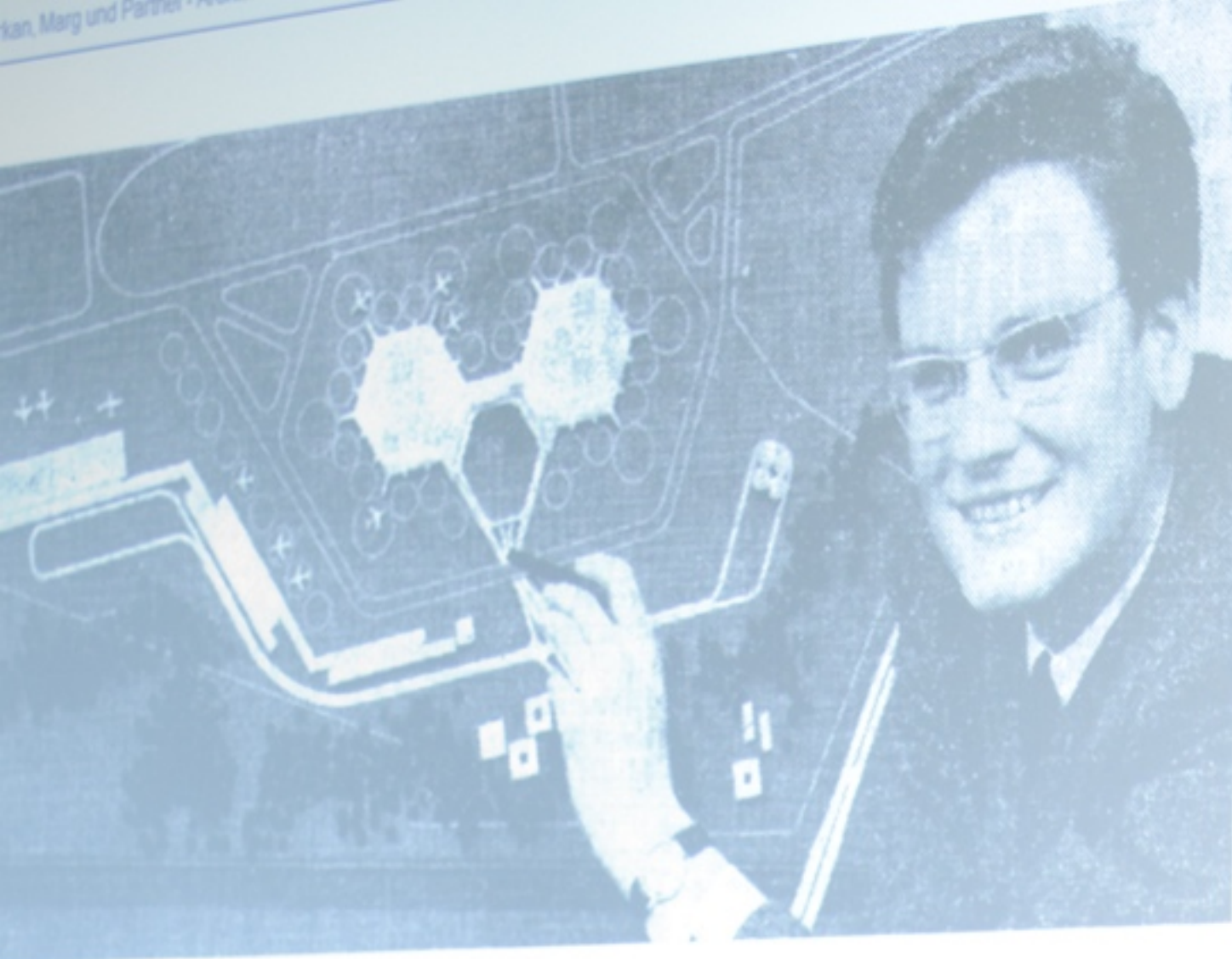




GUSIO

Hermann Scheer

29 Apr 1944 - 14 Oct 2010



on winner
Berlin-Tegel, 1989

GUSTO

Meinhard von Gerkan





M EV 205

GUS10

ECOn

Michael Braungart

Cradle2Cradle

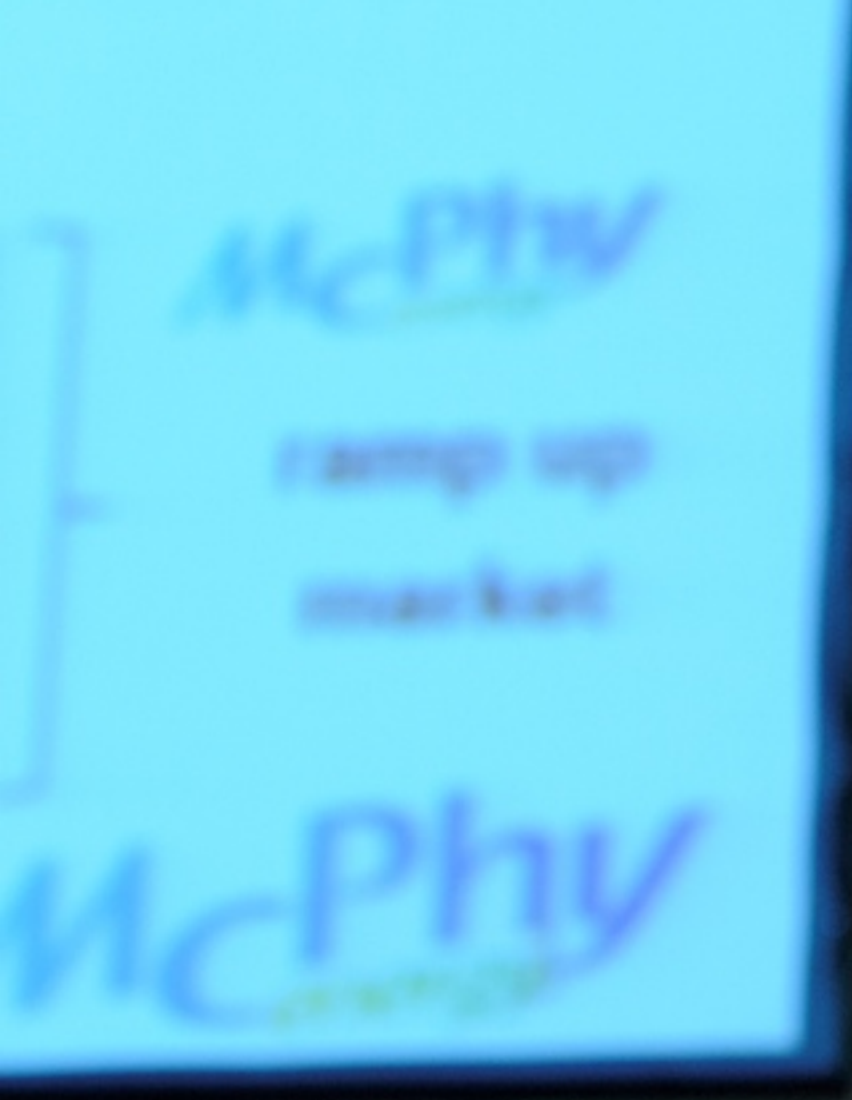


ECO11

Thomas Noonan

JouleX (Cisco 2013)





ECO12

Pascal Mauberger

McPhy (IPO 2014)



A man with short brown hair, wearing a dark suit, light blue shirt, and a yellow and blue patterned tie, is speaking on a stage. He is holding a small black device in his right hand and gesturing with his left hand. He has a lanyard around his neck with a badge that reads "Thomas Schulz", "Entelios", and "Startup". The background is a blue wall with green foliage on the left.

ECO12

Tom Schulz

Entelios (Enernoc 2014)





Laing

ECO12



ECO12

ECO12

Tarja Teppo
Cleantech Invest
(IPO 2014)



A man with a shaved head, wearing a dark suit jacket over a white shirt, is speaking at a conference. He has a small microphone clipped to his shirt and is gesturing with his hands. A lanyard with a badge is around his neck. The background is a blue screen with some text and graphics.

ECO13

Patric Gresko

EIF



ECO13



ECO13

THE Crystal

A Sustainable Cities Initiative
by Siemens

thecrystal.org



INVESTMENT PRIORITY

Chrysalix SET's Focus

Sustainable Energy

Generation Distribution
Storage

Smart Energy
Solutions

Chrysalix SET's Investment Priority



ECO13

Harry Böhme

Novaled

(Samsung 2013)



5th conference anniversary

ECOD14



ClimatePartner^o
climate neutral

Certificate

This certificate confirms the offset of
carbon emissions in the amount of

CO₂ EQUIVALENTS
90,000 kg

SUPPORTED CARBON OFFSET PROJECT
Hydropower, Hubei, China

AWARDED TO
Mobile Economy GmbH

ASSESSED TO
Ecosummit Berlin 2014 -
Radialsystem -
3-4 June 2014

DATE
30/05/2014

Certificate number: 53683-1405-1001
www.climatepartner.com





ECOSUMMIT
Smart Green Business Network



Thank you to our 27 ECO14 Berlin sponsors and partners

TESLA



rockstart.
accelerator



yellow & blue
clean energy investments



ÉCOMOBILITÉ
VENTURES



ClimatePartner

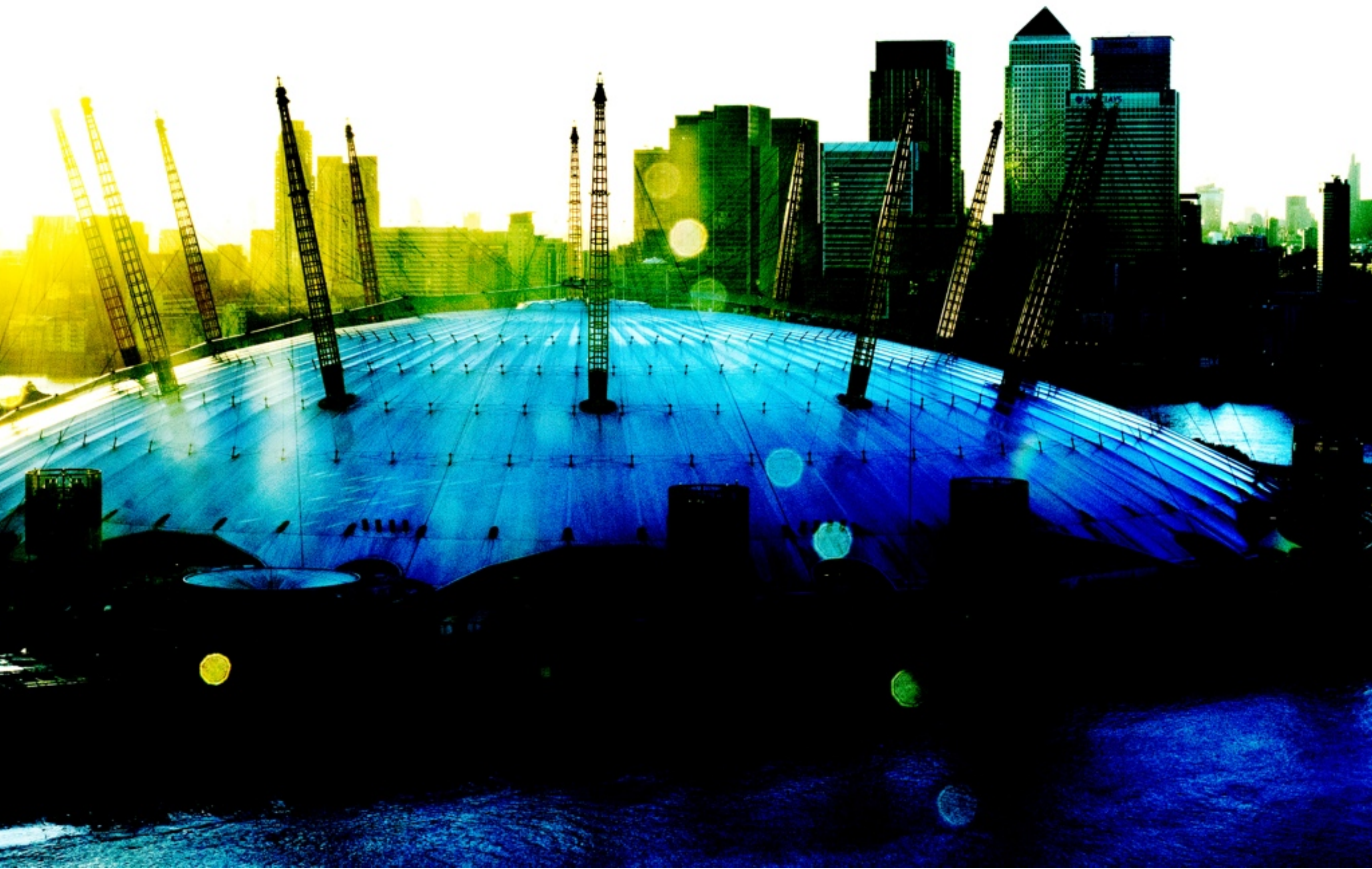


GTS

GREEN TECHNOLOGY STAFFING

XING EVENTS

Accelerating Smart Green Startups





An accelerator helps founders build fundable startups and makes them faster and better.



Smart

The image shows a large, multi-tiered vertical garden installation in a modern building. The plants are densely packed and include various species like ferns, grasses, and leafy greens. A central grey structure features several circular labels with chemical symbols and abbreviations: CO₂, CH₄, CO, PM, and NO₂. The background shows a glass and steel architectural structure with skylights. Text overlays include 'Smart', 'Green', and 'Lean' in colored boxes, and various environmental phrases like 'Bio...', 'Emissions', 'Waste or resource', 'You and your green city', and 'Globally we are consuming'.

Green

Lean



People

Capital

Product

Customers

VC Food Chain

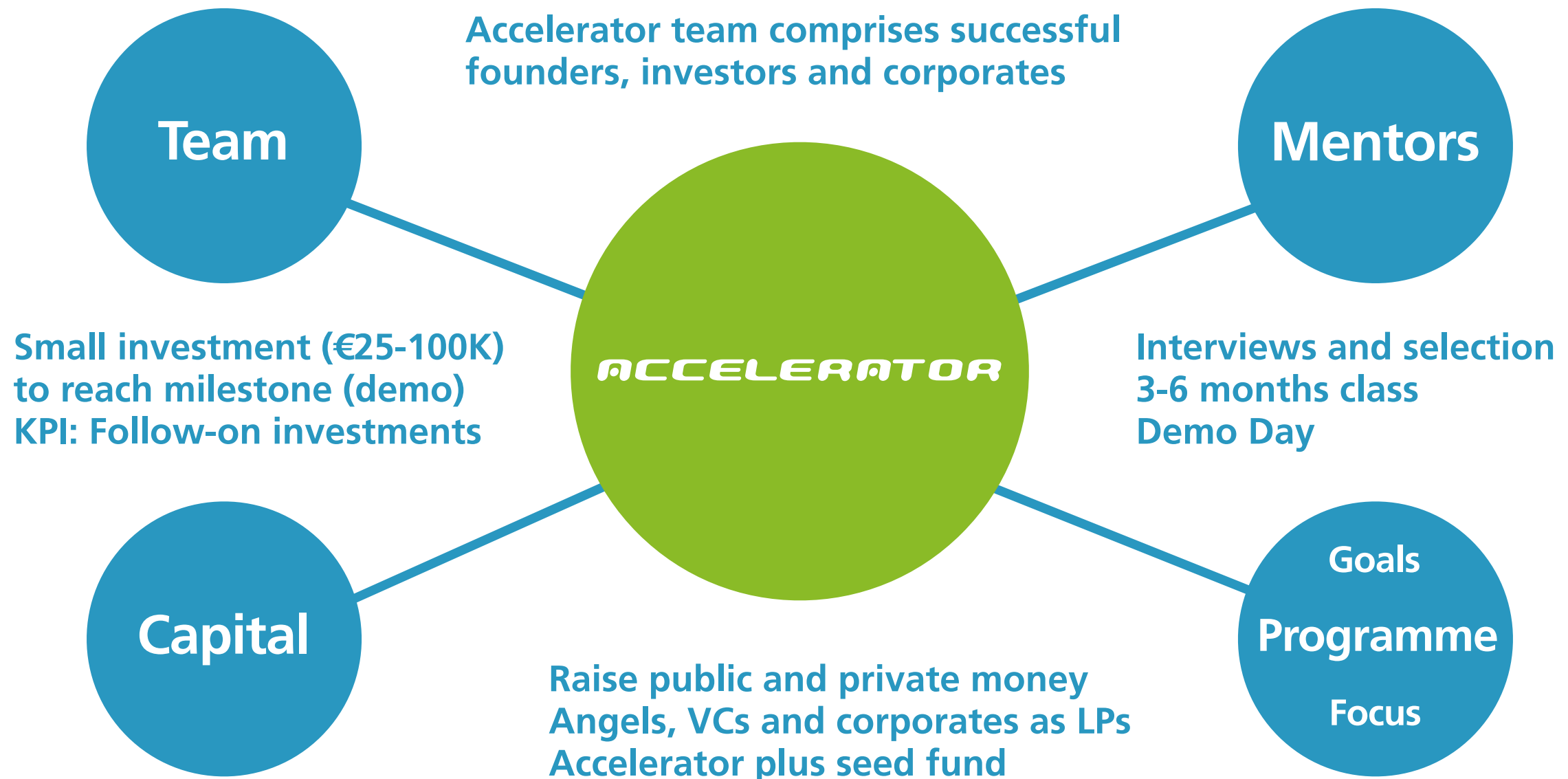




ECOSUMMIT
Smart Green Business Network



Designing the best support system for the best startups





ECOSUMMIT

Smart Green Business Network



Bringing together the best co-investors for the best startups

Germany

Ecapital: €120M under management, €50M Cleantech Fund, Sonnenbatterie, fundraising 2014/15, Novaled/Samsung exit

Munich Venture Partners: MVP II €130M 2011, LPs include EIF, Luxexcel, fundraising 2015/16

Netherlands

Chrysalix SET: SET I €40M, LPs: Delta and Essent, Sefaira, Alertme, Enocan, Luxexcel, fundraising 2014/15, Epyon/ABB exit

Icos Capital: First fund €40M with LPs Corbion, Imtech and BAM, fundraising 2014/15, Resteel/IFE exit

France

Aster Capital: Aster I €50M, Aster II €107M with 4 LPs Alstom, Schneider Electric, Solvay and EIF (€20M 2012), fundraising in 2015/16

Demeter Partners: Demeter I €103M, Demeter II €203M, Demeter III €43M, LPs include EIF

Electranova Capital: LPs: EDF, Allianz and Bpifrance, managed by Idinvest Partners

Ecomobilité Ventures: €25M, LPs: SNCF, Orange and Total, Finc

Finland

VNT Management: €157M under management, Power Fund III €77M, LPs include EIF, fundraising 2015/16

Cleantech Invest: Early stage fund, Fund IPO May 2014 to raise €10M

UK

Environmental Technologies Fund: ETF I €130M 2008, ETF II first closing €70M 2013, LPs include EIF, fundraising 2014/15

Switzerland

Emerald: Emerald III €60M 2013, LPs include Evonik, Mahle, Sibelco and ABB.

Corporate VCs: Siemens, ABB, Bosch, Bilfinger, E.ON, ESB (Greencoat), Vattenfall (Yellow & Blue), BMW and Daimler



An example of a modern investment strategy

Startups

Smart, green and lean with exceptional teams

Sectors

Buildings, mobility and energy

Markets

From Germany to USA, Europe and Asia

Stage

First investment Seed, Series A or B

Tickets

€0.5-1M first investment, €2-5M over lifetime

Co-investors

International syndicates with the best co-investors

Exit

Fast growth and dual M&A and IPO exit strategies

Let's meet again at
ECOSUMMIT
LONDON

7-8 Oct 2014

