



VNT MANAGEMENT

Smart Cleantech Investors from Finland

Dr. Torsten Wipiejewski

VNT Management Oy



ECOSUMMIT

Smart Green Business Network

ECO13 Berlin

June 4-5, 2013



VNT MANAGEMENT

VNT Management Oy – A Finish Venture Capital Company

Four offices in Finland and one in Munich, Germany

Founded in 2002, Power Fund I, II, and III, €157M under management

Renewable Energy and Clean Technology Focus

Industrial and engineering background, hands-on experience

Team:



**Veijo
Karppinen,
Founder**



**Jarmo
Saaranen,
Chairman**



**Jussi
Palmroth,
Managing
Partner**



**Harri
Ollila,
Partner**



**Vesa
Sadeharju,
Partner**



**Torsten
Wipiejewski,
Partner**



**Peter
Auner,
Director**

Experience in corporate management, engineering, operations, business, and law, hands-on development of target companies, fair-play, partnership



VNT Management Values

- **High competence and close collaboration**
- **Fair play and humble in courage**
- **Target orientation and continuous improvement**
- **Creativity and efficiency**

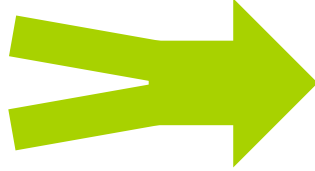


VNT Investment Focus -> Cleantech

- **Renewable energy**
- **Energy saving**
- **Water treatment**
- **Recycling**
- **E-Mobility**
- **...**
- **Reduction of (material) resource consumption**
- **Environmental protection**
- **Sustainability**



VNT Investment Focus -> Cleantech

- Renewable energy
 - Energy saving
 - Water treatment
 - Recycling
 - E-Mobility
 - ...
- 
- VNT investment focus**
"electrical systems"
- Reduction of (material) resource consumption
 - Environmental protection
 - Sustainability

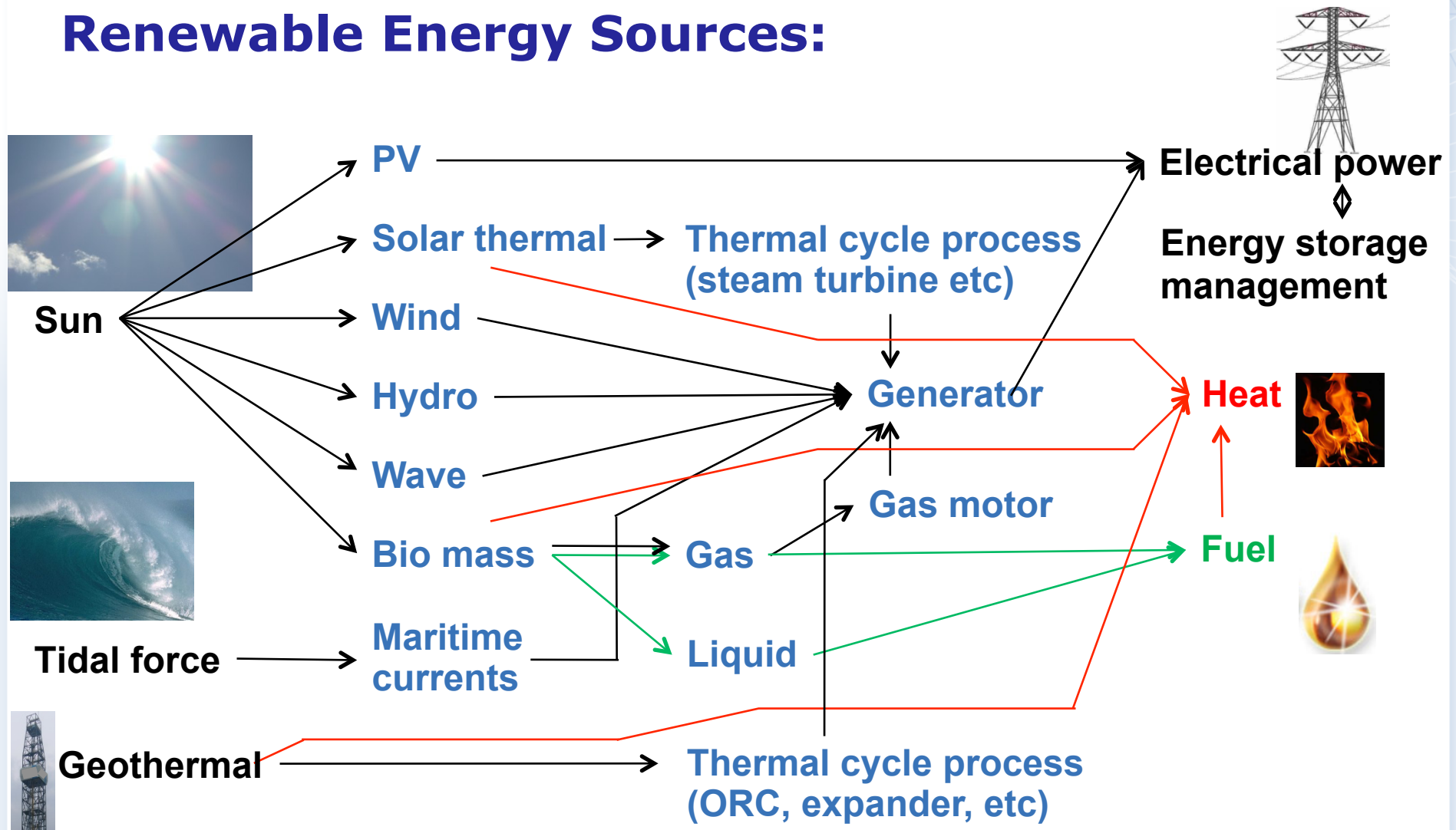


Our Investment Criteria

- ✓ **Committed, credible, and capable management team**
- ✓ **Credibility of the business plan including technology and products**
- ✓ **Business-to-business market potential**
- ✓ **VNT Management value-adding potential**
- ✓ **Investment terms and valuation**
- ✓ **Exit plan**



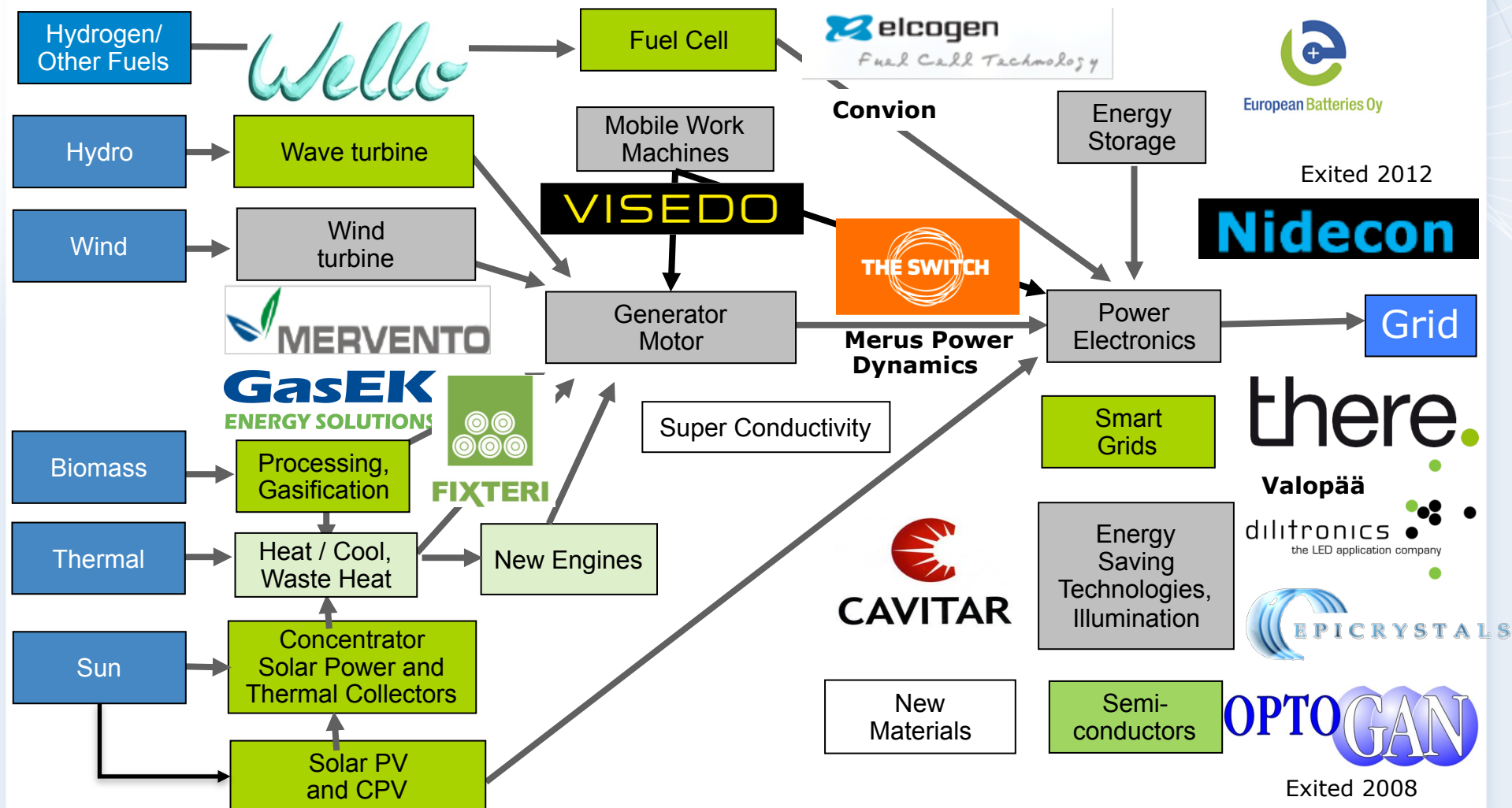
Renewable Energy Sources:





VNT MANAGEMENT

Our Focus in Cleantech Electrical Systems





VNT MANAGEMENT

Contact Information:

VNT Management Oy, German Office
Arnulfstr. 25, 80335 Munich, Germany
www.vntm.com



Dr. Torsten Wipiejewski
Mobile: +49-176-1820 1820
Tel.: +49-89-51 56 36 28
Email: torsten@vntm.com



Peter Auner
Mobile: +49-176-721 76746
Tel.: +49-89-51 46 36 96
Email: peter.auner@vntm.com



CONTACT INFORMATION

Veijo Karppinen: +358-40-8371210, veijo.karppinen@vntm.com

Jarmo Saaranen: +358-40-8371559, jarmo.saaranen@vntm.com

Jussi Palmroth: +358-40-8371560, jussi.palmroth@vntm.com

Harri Ollila: +358-50-4102067, harri.ollila@vntm.com

Vesa Sadeharju: +358-40-5073370, vesa.sadeharju@vntm.com

Torsten Wipiejewski : +49-176-1820 1820, torsten@vntm.com

Peter Auner: +49-176-7217 6746, peter.auner@vntm.com

VNT Management Ltd
Alatori 1B
65100 Vaasa
Finland

VNT Management Ltd
Hämeenkatu 5 A
33100 Tampere
Finland

VNT Management Ltd
Äyritie 12 C
01510 Vantaa
Finland

VNT Management Ltd
Arnulfstrasse 25
80335 Munich
Germany

VNT Management Ltd
Sepänpätkä 20
90100 Oulu
Finland



VNT MANAGEMENT

**Thank you
for your attention!**