



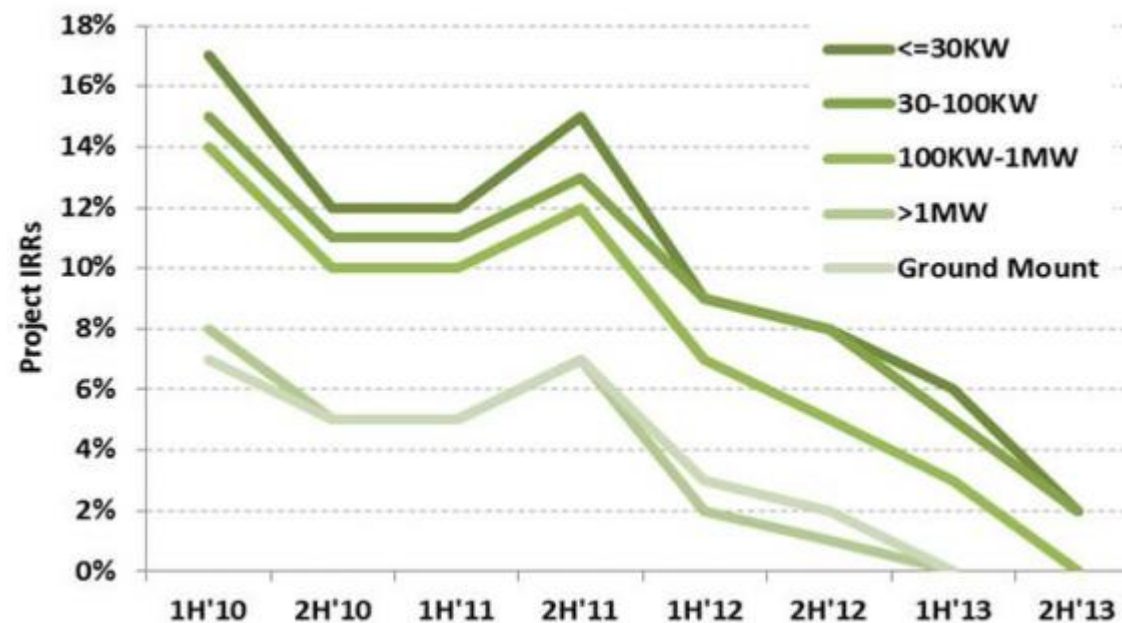
The marketplace for PV-Assets

This document is provided for personal use only and therefore shall not – either in whole or in parts – be forwarded to / shared with third parties without the written permission of the founders. The information given are intended as information only for which liability can not be accepted.

Status Quo



Expected average returns on investment in new German PV-installations:



Secondary PV-market



The Fairy Tale of 20+ years investments



Various reasons might make it interesting to liquidate long-term pv investments:

Private Sector

- Tax
- Divorce
- Transfer of property
- Liquidity needs
- Financial restructuring

Commercial Sector

- Financial restructuring
- Creation of liquidity
- Termination of Funds
- Non performing assets
- Asset picking / Portfolio building
- Selling to lower expected return investors



Advantages secondary PV-investments

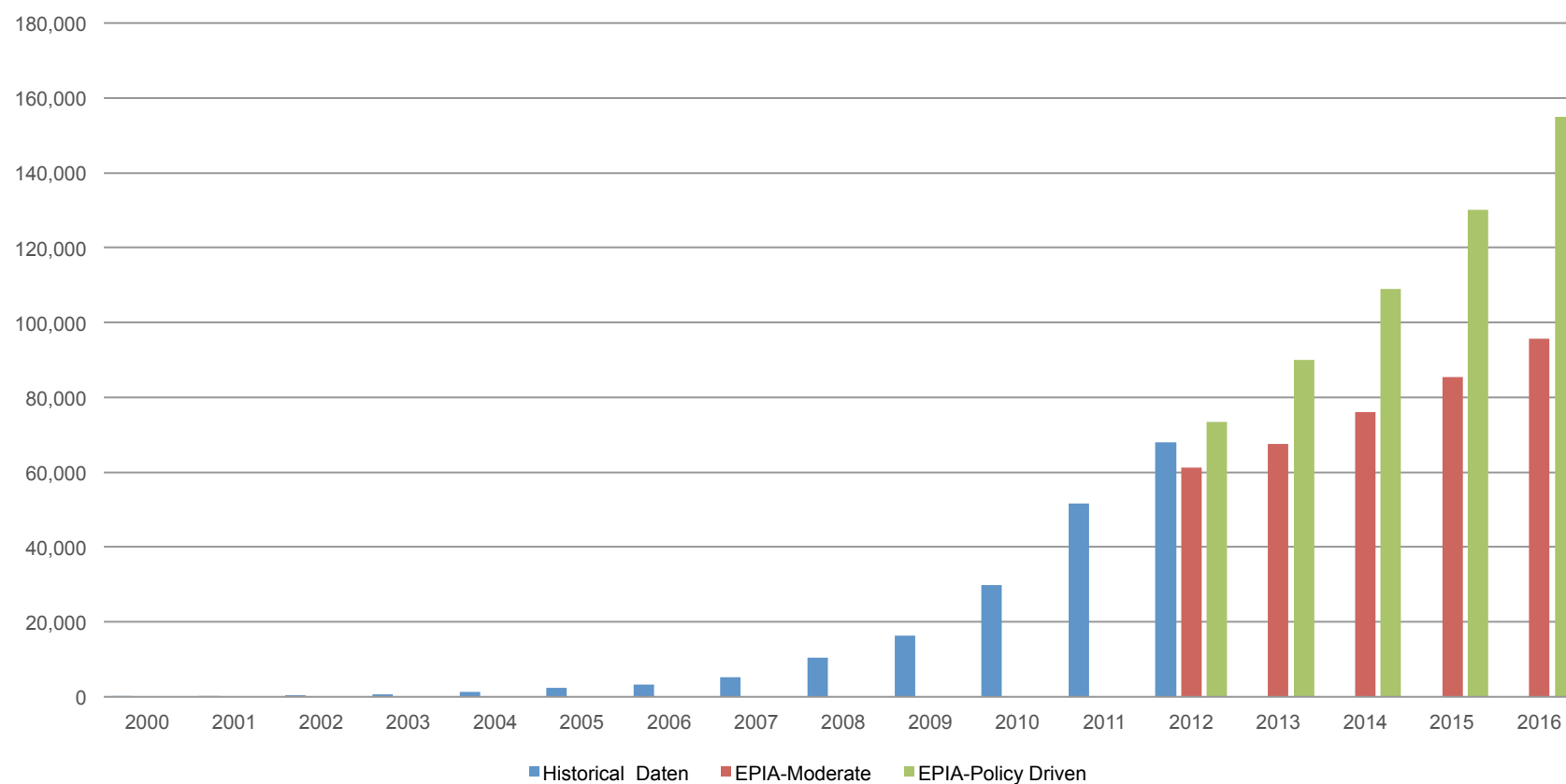


- „Old“ FiT - tariffs
 - Reduced construction risk / Existing track record
 - Interesting risk / return profile
 - Transfer of existent debt financing
 - Repowering / optimization
 - Low risk of “children's disease”
- = **PV interesting Asset**



PV Installations in EU

European cumulative scenarios until 2016 -
Moderate and Policy-Driven (MW)

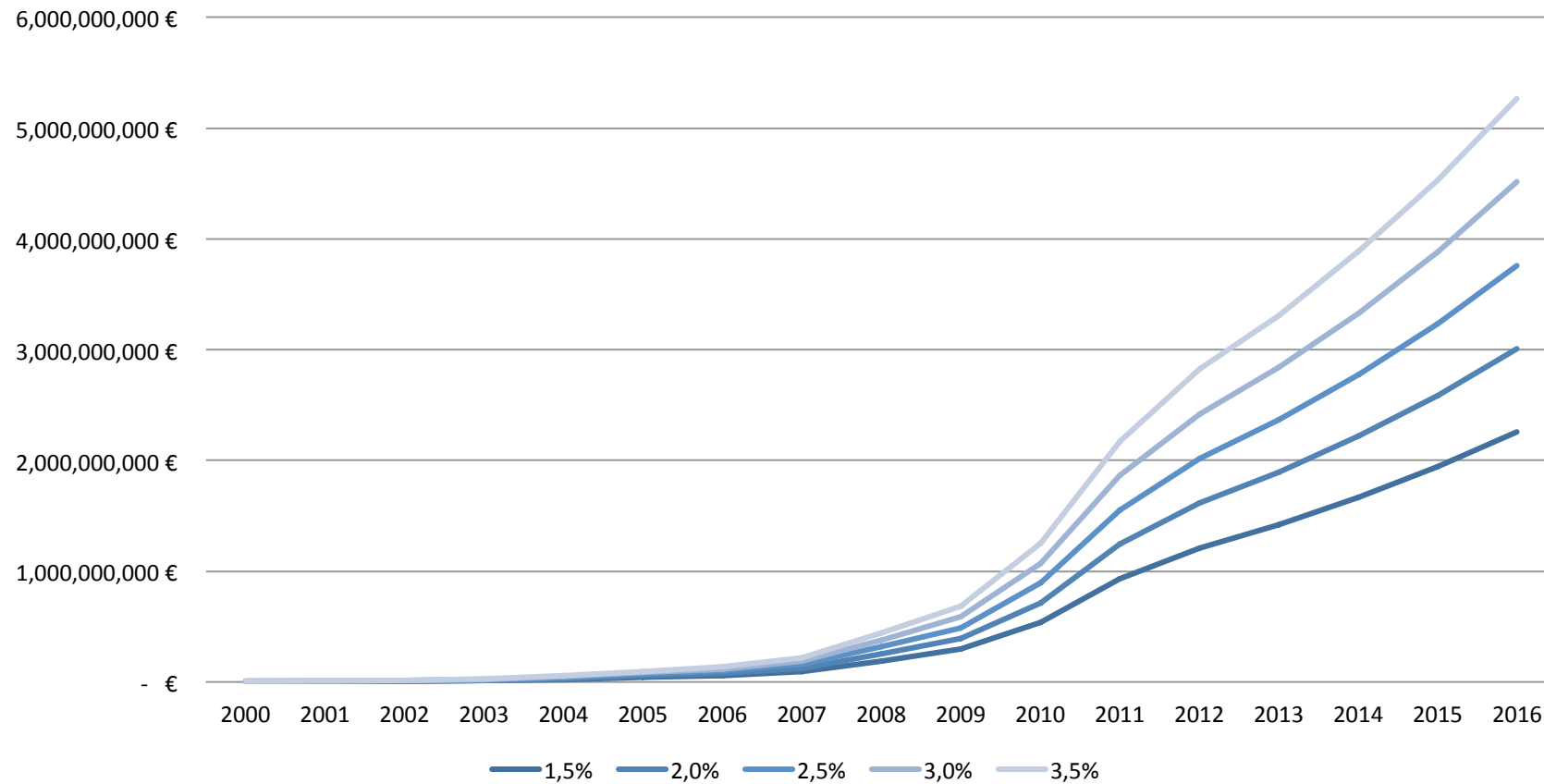


*Source: EPIA 2012, Global Market Outlook until 2016

Secondary Market EU



Potential secondary market Europe // Average price 1.500€



*Source: EPIA 2012, Global Market Outlook until 2016 / Own Calculation



BEKANT AUS
Photon
DAS SOLARSTRICH-MAGAZIN



Hotline: +49 30 46999 0330

FAQ

Login



PV INSTALLATIONS & PROJECTS

ADD PROJECT / ROOFTOP

OPTIMIZE PV PLANTS

PV SYSTEM ASSESSMENT

PV BLOG

[Home](#) > Search

All

Projects

Investment requests

All countries

All regions

ZIP-Code (first two digits)

FIND

192 projects found | page 1 of 16

☐ show my hidden projects

sort by

Date added (newest)

1 2 3 4 5 16 »



Project ID: 3c501b0eec



Project type Rights & Systems

System type Rooftop mounted

Project size 52.00 kWp



Project ID: c49487671b



Project type Rights & Systems

System type Ground mounted

Project size 25000.00 kWp



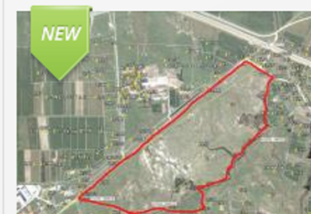
Project ID: 739ed7fdd9



Project type Rights & Systems

System type Ground mounted

Project size 997.00 kWp



Project ID: a8f7f2d6a0



Project type Rights & Systems

System type Ground mounted

Project size 15000.00 kWp

Highlights Milk the Sun

- **Worldwide** PV Marketplace
- About **1 GWp** for commercialization (on Milk the Sun platform + UtilityScaleNetwork.com)
- Worldwide project base on Milk the Sun : EU, USA, Canada, India, Japan, Australia. Latin America
- Investor base from more than 40 countries
- Investors: Investment asset identification and pre-screening
- Sellers: Market test without actually going on the market
- => **Liquid trading solution for Sellers and Investors in the PV Marketplace**



