

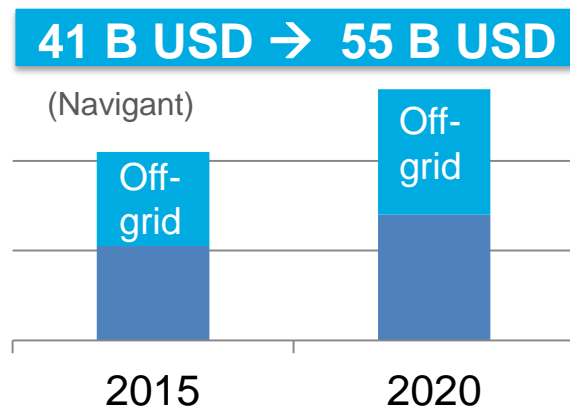


SMART, PLUG & PLAY BATTERY SOLUTIONS FOR COMMERCIAL, PUBLIC & INDUSTRIAL USE ON-GRID / OFF-GRID

Tuesday, 11th October 2016 | ECOSUMMIT LONDON 2016 | Dr. George Hanna

SMART, PLUG-AND-PLAY BATTERY SOLUTION: INTEGRATING LARGE SHARES OF WIND & SOLAR FOR DIESEL SAVING

- > PV / wind + battery storage for cost efficient diesel replacement even at today's low diesel prices
- > Annual Diesel genset market:



SMART, STANDARDIZED, PLUG-PLAY PRODUCT: FILLING A GAP IN THE MARKET

> **Standardized & Cost Competitive:**

all-in-one product platform,
30 – 5,000 kW

+

> **Flexible:**

project requirements

+

> **Long lasting / reliable / compact:**

Lithium Ion batteries
Industrial grade power electronics

+

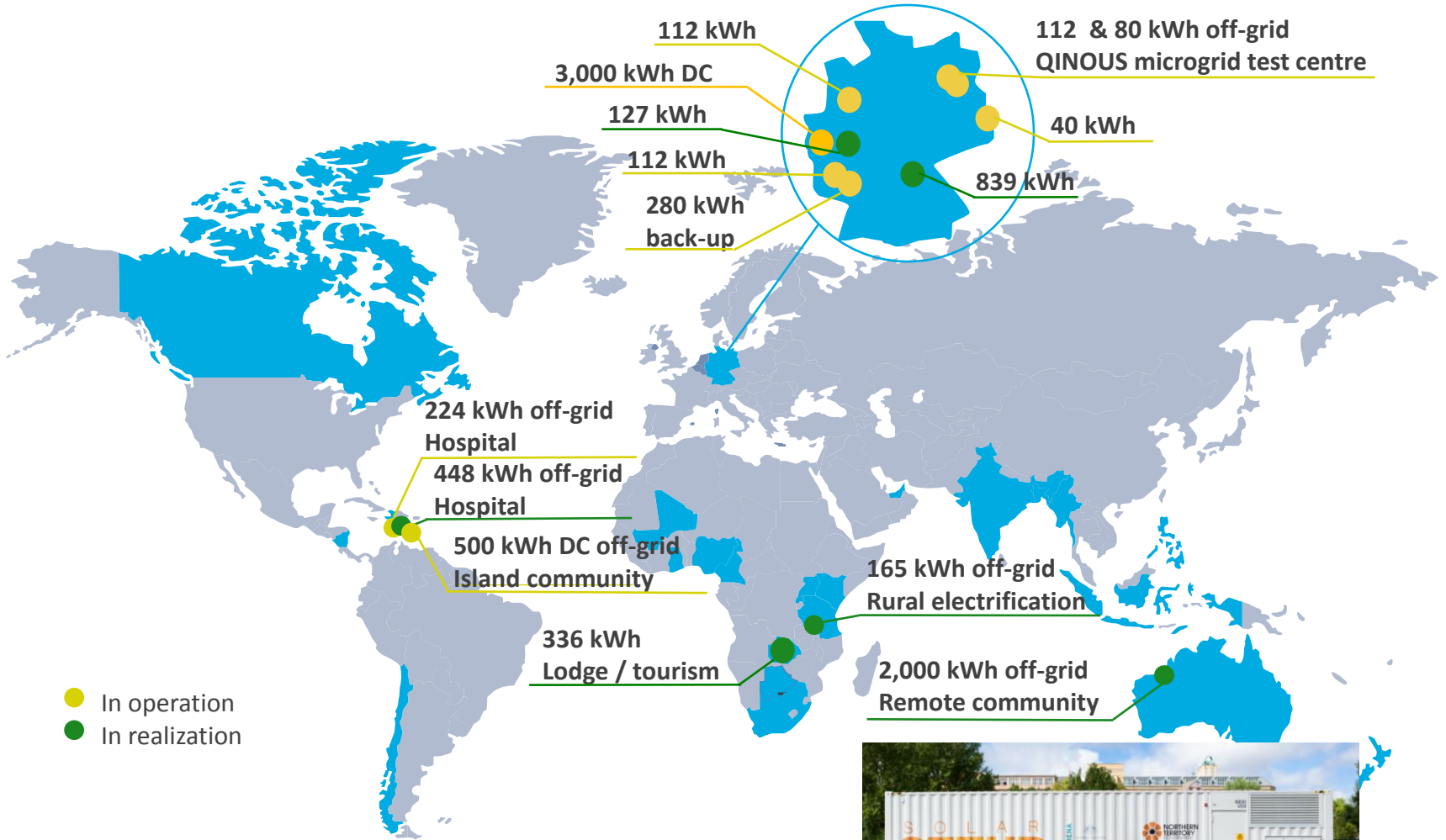
> **Smart:**

Integrated smart microgrid energy
management system & monitoring



SALES ACHIEVEMENT SINCE QINOUS START IN 2014

6,5 MW / 8,4 MWh > 4 M EUR OF GLOBAL SALES



QINOUS CUSTOMERS: STRONG BASIS FOR QINOUS GROWTH



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THANK YOU!
FOR YOUR ATTENTION



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