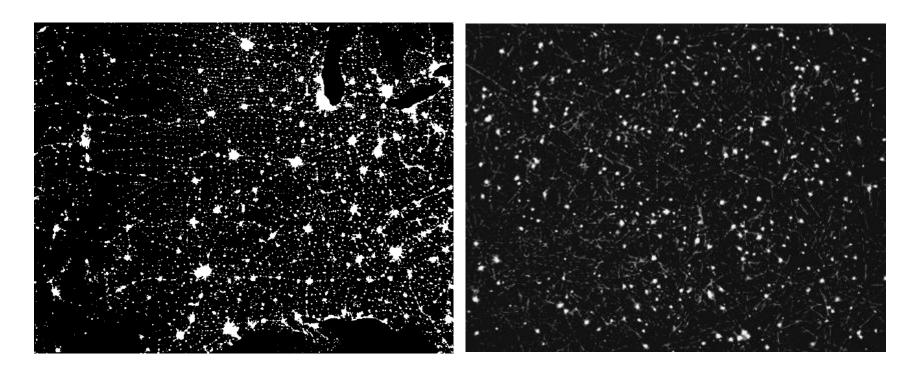


# Making smart metering attractive

Ecosummit
Berlin, 27.04.2016

## **Vision**

From this ... ... to this





### **Opportunity**

# Global annual investment of

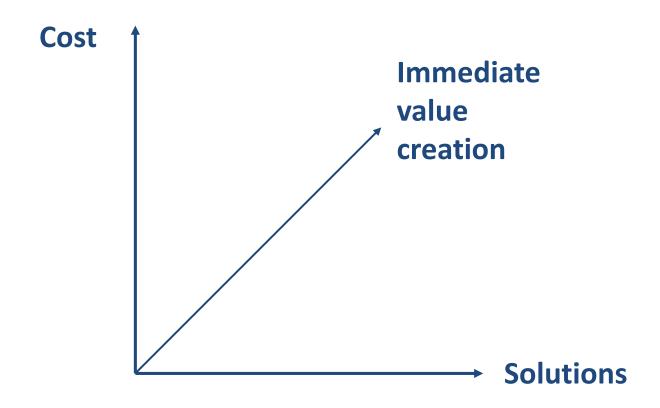
\$26.5 billion

by 2025



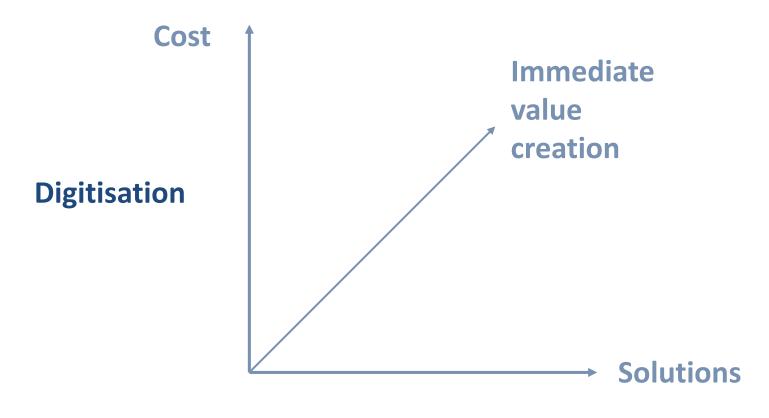


## **Pain point**





#### **Solution**

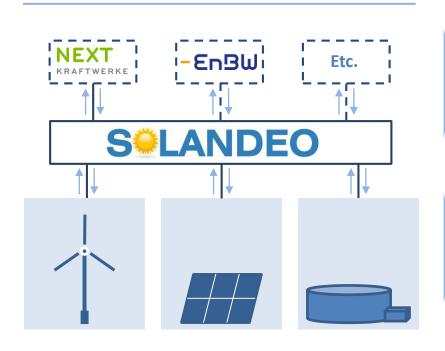


**Digital services** 



#### **Example**

Automatic integration of renewable assets into virtual power plants with real-time metering and power control



#### **Value proposition**

- 3x 10x cheaper
- Flexible
- Convenient

#### **Traction**

- 700 MW portfolio
- 22 kW 39 MW
- 30% growth MoM



#### News



- Autarchy
- Flexible tariffs
- Direct marketing
- Balancing energy



#### **Services for utilities**



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# Thank you



